



CASE STUDY 35  
FOR INTERNATIONAL TRUCK &  
ENGINE CORPORATION

PRODUCT  
TREND MICRO™ NEATSUITE™

DECEMBER 2000

## Trend Micro™ NeaTSuite™ Works for International Truck & Engine Corporation

International Truck and Engine Corporation, a leading producer of trucks, school buses, diesel engines, parts and service, is the operating company of Chicago-based Navistar International Corporation, which had 1999 sales and revenues of \$8.6 billion. International's operations span the U.S., Canada, Mexico and Brazil. Its enterprise-wide network includes nearly 500 servers and 8,000 desktops in 15 locations. In addition to external commerce communications, the free flow of useful business data within the company's computing environment promotes internal communication, an essential productivity catalyst.

When International Truck and Engine decided to standardize its enterprise computing environment on the Windows NT platform, Earl Axe, manager of enterprise PC/ LAN strategies, saw a parallel opportunity to improve antivirus protection strategy. "We wanted better, more standardized and centralized management of virus protection content control. The NeaTSuite from Trend Micro includes all the tools we need," states Earl.

### VIRUS PROTECTION AND CONTENT MANAGEMENT FOR WINDOWS™ NT

NeaTSuite is a set of integrated products for the Windows NT environment that provides the most complete, comprehensive protection available to combat "malware." This term includes viruses, spam, inappropriate content, malicious applets and other problematic, libelous or abusive software. All of these can compromise enterprise computing resources.

Companies often face the challenge of integrating antivirus and other content filtering software products from different vendors that are not designed to work together and do not interoperate cleanly. The results are incomplete and inconsistent protection and difficult system management. NeaTSuite bundles Trend Micro's popular NT antivirus products for integrated, centrally managed virus and content security protection across corporate computing environments.

### PARTNERSHIP BEGAN WITH ONE PLATFORM

International's partnership with Trend Micro began with ScanMail™ for Microsoft™ Exchange running on DEC Alpha servers. ScanMail transitioned right along with International's migration to Intel/NT systems, with the NT version of ScanMail. William Shepherd, International Truck and Engine's email administrator, explains, "I heard about ScanMail through an on-line discussion group for email administrators. Then we evaluated ScanMail against products from the two main U.S. vendors." Earl adds, "ScanMail just

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— Earl Axe  
Manager of Enterprise PC/ LAN,  
International Truck & Engine  
Corporation

[www.trendmicro.com](http://www.trendmicro.com)

## Trend Micro NeaTSuite Works for 8000 Users

worked better — hands down. We cut short the evaluation process and got ScanMail deployed just before the Melissa virus outbreak. We had no Melissa problems at all.”

Building on their positive experience with ScanMail, International decided to standardize its whole antivirus strategy with Trend Micro products. NeaTSuite is a very cost-effective way to deploy Trend Micro protection across the entire enterprise. William added, “And the NeaTSuite bundle costs less than another vendor’s desktop-only product.”

Now ITE’s antivirus strategy also includes:

1. OfficeScan™ Corporate Edition: Server-deployed/ maintained desktop protection.
2. InterScan VirusWall™: SMTP, HTTP and FTP Internet gateway protection.
3. Trend Virus Control System™ (Trend VCS™): Comprehensive, web-based centralized management.

“All the Trend Micro components work together seamlessly across the entire system,” says Earl. “We like Trend Micro’s ability to ‘push’ updates automatically to every segment of the network. The Trend Micro products are also much less CPU intensive and have lighter footprints than what we used before.” William adds, “InterScan VirusWall works perfectly with our firewall.”

### COMPREHENSIVE MALICIOUS CODE PROTECTION

International Truck also relies on eManager to block spam, non work-related email, and to prevent the loss of confidential information. “eManager has the most complete set of content management tools I’ve seen,” says Earl. “Plus, it offers the flexibility to tailor solutions for individual situations.” Through eManager, Earl automatically updates spam filtering lists and implements profile-based content filtering, email prioritizing and traffic monitoring.

“The two things we want most from an antivirus vendor are prompt virus pattern updates and good tech support. We’ve had both from Trend Micro.” That means Earl and William can do their jobs better. As Earl says, “The Trend Micro products help to keep all our systems up and running and clean, which keeps users happy. That keeps me happy.”

TREND MICRO'S CORPORATE HEADQUARTERS IS LOCATED IN TOKYO, JAPAN, WITH BUSINESS UNITS IN NORTH AND SOUTH AMERICA, EUROPE, ASIA, AND AUSTRALIA. FOR MORE INFORMATION PLEASE VISIT: [WWW.TRENDMICRO.COM](http://WWW.TRENDMICRO.COM).

### THE ADVANTAGES OF TREND MICRO

- **Global Innovation:** Trend Micro has been a pioneer in the antivirus software market since 1988, developing innovative strategies to protect information as new computing standards are adopted around the world
- **Server Market Leadership:** With the leading market share at the Internet gateway, Trend Micro is the global leader in server-based antivirus software (IDC Report: Antivirus Software 2002: A Segmentation of Market)
- **Flexible, Best-of-Breed Technologies:** Trend Micro antivirus products and services are designed to integrate seamlessly with leading firewalls, intrusion detection systems, and other best-of-breed solutions for the complete enterprise strategy
- **Services and Support:** Trend Micro products and services are backed by TrendLabs, a global network of antivirus research and support centers. TrendLabs monitors potential security threats worldwide 24x7 and develops the means to identify, detect, and eliminate new viruses

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